

To support our vision and growth, Adtelligence is looking for a
Entrepreneur in Residence (w/m)
Fulltime – Mannheim – Reference-No.: F - INT 201809-09

Adtelligence – AI driven sales solutions

Adtelligence is a leading-edge German enterprise software company delivering AI driven sales solutions.

Adtelligence was founded in 2009 by former SAP employees, venture capital financed with a vision is to become the leading AI driven sales platform. The Adtelligence enterprise SaaS platform turns big data into revenues. Adtelligence is at the forefront of innovation and was declared a "Technology Pioneer" by the World Economic Forum and is a Deloitte FAST 50 award winner. Adtelligence is an innovative player in personalization, multichannel marketing and customer intelligence. Deploying its own in-house developed artificial intelligence and machine learning solutions, Adtelligence helps its clients to predict the next best actions. As a Google partner and the very first Facebook partner in Germany, Adtelligence has been integrated in many leading portals, ecommerce shops and CRM-systems. A highly-experienced team at Adtelligence supports its clients' digital sales efforts. Adtelligence key markets are financial services, telecommunications, automotive and ecommerce. The digital marketing specialists, data scientists, innovators, developers and commerce experts work onsite in our HQ in Mannheim.

Your Key Responsibilities

- You establish the company's technical vision and lead all aspects of the company's technological Help to scale and grow the company from early stage to late stage level
- Drive a specific functions such as online marketing, product development, business development, lead generation and sales
- Help building up all functions necessary for a successful internet company from sales to marketing and got to market strategy from the scratch
- Have the freedom to work independently and manage your own projects
- Report directly to the managing director or to the board

Your Experience

- A proven track record of personal, academic, and professional achievements and demonstrated leadership among the best of your class
- High potential skills in all areas
- Excellence in any task and extreme motivation to change the status quo
- Entrepreneurial and startup experience in internet business
- High drive and ambition to perform, independence, flexibility and speed
- Entrepreneurial spirit, strong analytical skills and hands-on attitude
- Geographical mobility and international experience
- Fluency in English and other languages, German is an advantage

Your Benefits @ Adtelligence

- A highly challenging task to build a leading Internet technology company
- Competitive package, with excellent earnings potential
- A young and experienced team, flat hierarchies and open communication
- Great freedom of action in shaping your own ideas
- The chance to work in a young, rapidly expanding Internet and New Media company
- Working in one of the most exciting technology sectors!

Have we sparked your interest? Let's talk!