

## Internship Business Development in Berlin

We (**JewelCandle**) are the leading brand for innovative surprise products in Europe, headquartered in Berlin city center. Our innovative gift ideas are bringing joy to our customers in more than 8 European countries, the USA and India. We are expanding very fast and are therefore always looking for highly motivated and talented team members who share our vision, to disrupt the candle industry and become a globally successful and renowned company.

As we are constantly seizing new and promising business opportunities, we are looking to expand into the Swiss market this year. You will be working in close cooperation with our management to ensure a smooth introduction of the new market.

### Your responsibilities:

- Develop new business by actively identifying potential opportunities
- Lead business development activities and actively manage the expansion process
- Working closely with our CEO & Head of Business Development to introduce the Swiss market in order to complete the DACH region
- Research, Communication and negotiations with possible business partners
- Perform market research, competitor analysis
- Close cooperation with our Swiss Sales staff

### Your profile:

- You graduated / are currently enrolled in a degree in Business, Marketing or similar
- You are a strategic thinker, who approaches challenges in a structured way and is passionate about finding solutions
- You have strong analytical skills and are able to work independently
- You are well-structured in your work and consider yourself a doer
- You are an open-minded team player with good communication skills
- Fluency in German and English required; fluency in French is a plus

### What we can offer you:

- A paid internship for 3 to 12 months (exact time tbd)
- Insights and 100% involvement in the processes and development steps of a fast-growing startup
- A highly motivated international team of internet professionals in the heart of Berlin
- The opportunity to deploy your current strengths and gain additional ones
- Self-responsibility, autonomy and flat hierarchy
- Free company complements (e.g. drinks, fresh fruit, team events)

Are you interested? Send us a letter of motivation and your CV!  
We are looking forward to hearing from you soon!

**Start: a.s.a.p**

**Salary: t.b.d**

**Hours: 40h/week**

**Duration: 3-12 months**

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