



**CRASHTEST  
SECURITY**



# WE ARE LOOKING FOR A **BUSINESS DEVELOPMENT INTERNSHIP (M/F/D)**

## Who we are

Crashtest Security is a young, Munich-based startup, which was founded in 2017. We offer an automated vulnerability assessment tool for web application and APIs, made for agile development teams. It is our goal to enable software development companies to scan their application for security vulnerabilities prior every release without additional effort.

## What we offer

- Shape the web application testing market with us
- Freedom to take responsibility
- Flexibility in the organisation of your work hours and area of responsibility
- A curious and helpful team, which will support you with your tasks
- Free drinks, snacks and regular team events

## Your Qualifications

- Bachelor (3rd semester or higher) or master student in business administration or with a similar focus or a finished apprenticeship in the area of economics or previous work experience in a similar role
- First experience in the area of business development or sales is beneficial
- Self-motivated, organized and driven to succeed with an entrepreneurial flair
- Work smart mentality
- Excellent written and oral communications skills in German and English

## Responsibilities

You will support the sales team with their daily work. This includes operative inbound & outbound tasks (outreach to prospects, qualifying prospects and representing Crashtest at events) and strategic tasks (planning outreach campaigns, finding ways to increase conversion rates, event & exhibition preparation)

## Contact

We are looking forward to receive your application!  
Please send your CV to:

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