MAPSTAR
EXPAND YOUR WORLD

Product & Partner Manager (m/f/u)

Karlsruhe, Germany

This is Mapstar:

Our mission is for people to see the world as a place they can edit, build and play with. With Augmented and Virtual Reality, you can layer the real world with digital content anywhere. We are looking for motivated teammates. Support us as Product & Partner Manager to create a new world.

Your Job:

Plan, create and execute strategies to

- Find partners for the Mapstar ecosystem who create a win-win-win situation (Users, Partner and Mapstar win)
- Establish a stakeholder management and CRM
- Gain market insights and implement them into new product features
- Run user research studies to find user experience touch points that help customers get the most out of our app
- Build a Mapstar user community

- You work in close collaboration with UX/UI design and marketing to ensure consistent brand representation throughout the customer experience
- You negotiate NDAs and contracts with potential new partners

Your Know-how:

- Here you can bring in all your strengths and create something new every day! For this we are looking for independent team players who take responsibility, think outside the box and for whom no challenge seems impossible.
- You are efficient, detailed-oriented, highly organized and you have the ability to manage multiple deadlines spreading across a variety of topics
- You have experience in product/partner management in a software development company or start-up (app sector is a plus)
- You know how to reach out to new clients and partners and have experience in negotiating sales, partnerships and contracts
- Deep understanding and empathy for users and partners
- Strong communication skills, both written and verbal

Your Benefits:

- Become part of a team full of energy and the spirit to break existing rules and make really new things possible
- Bring in your ideas and abilities, take responsibility early and grow together with us. We have big goals
- Flexible workplace - adapted to your needs
- Flexible organization of your working hours
- Regular team events
- Exciting environment in a fast - growing startup
- Lots of creative freedom
- Direct and open feedback to learn quickly and develop yourself

Join us now!

team@mapstar.io